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March 25, 2021





What we will cover today

Agenda

1 Trends in payments

2

Ways to get paid

- Paper checks
- Electronic options:
 - Virtual cards
 - ACH/direct deposit

3

Optum Pay portal – demo



Rethinking the way we approach the world



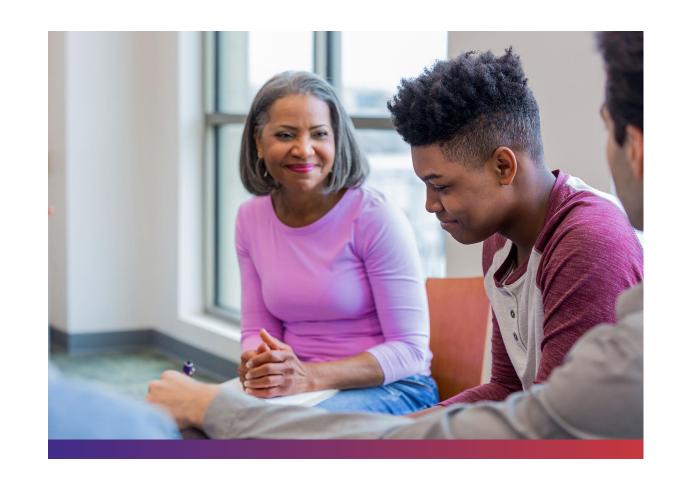
Impacted every aspect of our lives



People want predictability and assurance during uncertain times



People need easier and faster access to their money anytime, anywhere





venmo Zelle®





24/7

The world of today is "always on"



Payment trends

Insurance payments – evolving to meet expectations

19% increase in electronic payment adoption over 10 years

46% of U.S. income will be earned by millennials by 2025

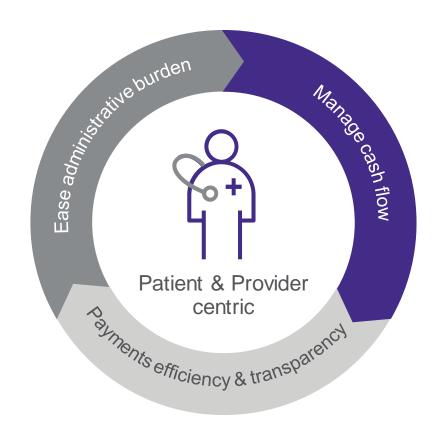




Advantage of electronic payments

Compared to paper check

- Receive payments faster for improved cash flow
- Fewer resources required; saving time, money and labor
- More secure transaction
- Digital record makes reconciliation easier





ACH / direct deposit

- Funds deposited directly into your bank account
- Paid 5-7 days faster than with paper check
- Receive email notifications when payments are deposited
- Payments and remittances can be separated by NPI and/or payer

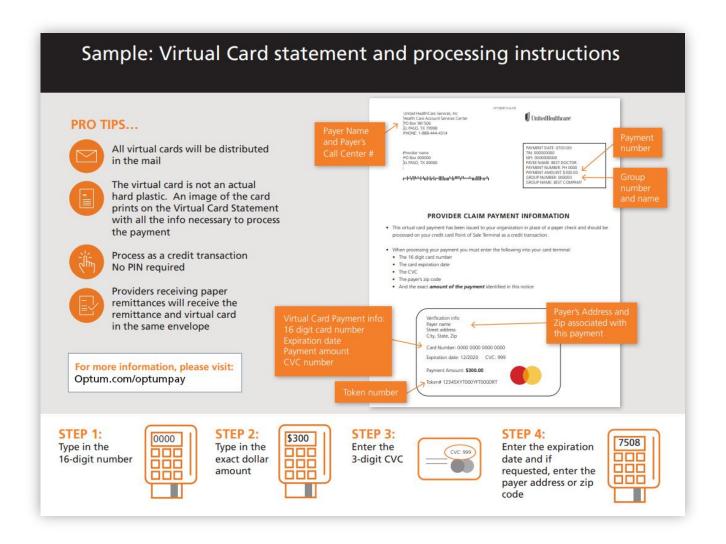
ACH enrollment guide



Virtual cards

- Paid 5-7 days faster than with paper check
- Receive a separate card number for each payment
- Redeem payment with your credit card terminal
- Credit card processing fees apply (confirm with your merchant processor)

VCP enrollment guide

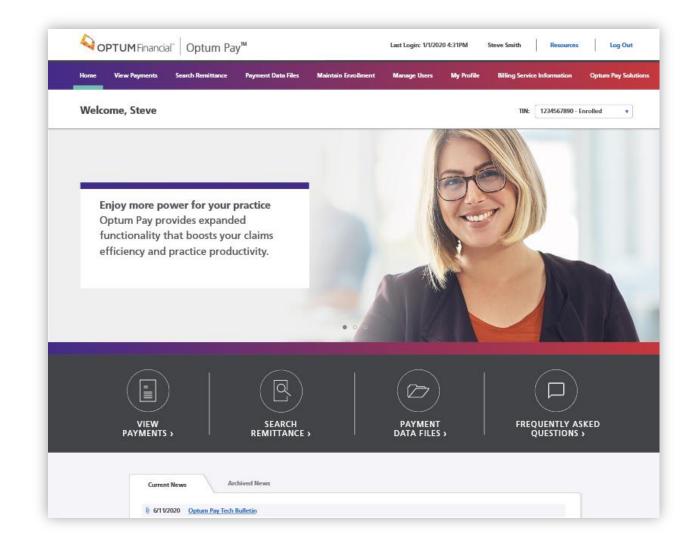




Optum Pay portal – new look

Formerly Electronic Payments and Statements

- Deeper, broader search history
- Claims sorting
- ✓ Unlimited user access
- ✓ Multiple remittance options
- Data bundling tools
- Claim count details





Optum Pay offer – Massachusetts providers

Effective through 12/31/21

If sign up for premium level access, fees related to Optum Behavioral Health claim payments will be waived through the end of 2021.

Medical claim payments and/or payments from other payers (e.g., UHC), will be assessed the standard fee of 0.5% per payment.

- Taxes may apply
- If you are tax exempt, submit your tax-exempt certificate to optumpay_taxexempt@optum.com



Access options – Optum Pay portal

Optum Pay	Premium level	Basic level
Enhanced portal user experience & user interface with upgraded security	⊘	⊘
Access to claims payment data	36 Months	13 Months
Access to historical remittance/claims payment data	36 Months	13 Months
Single portal access to multi payer remittance PDFs		
 Data Option: Downloadable 835 Remittance PDF Payer's proprietary remittance PDF 		
Third Party Billing Support (reflects provider's access)		
Number of new users	UNLIMITED	2 USERS*
Administrative Management (controls access and data per user)		
Payment search capabilities		X
Workflow management tools (sort claims based on reconciliation status and claim count per payment)		×
Data bundling		X
Fees	0.5% PER PAYMENT **	X

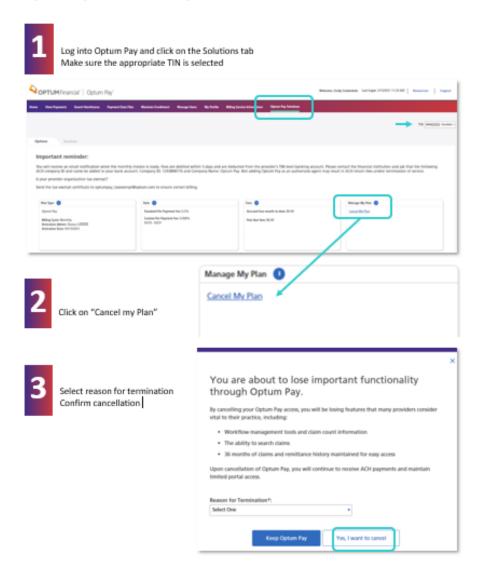
If basic access now meets your needs

How to cancel:

- Visit the Solutions tab
- Click "Cancel my Plan"
- State reason for termination
- Confirm cancellation



Optum Pay - How to cancel premium level access





Optum Pay portal

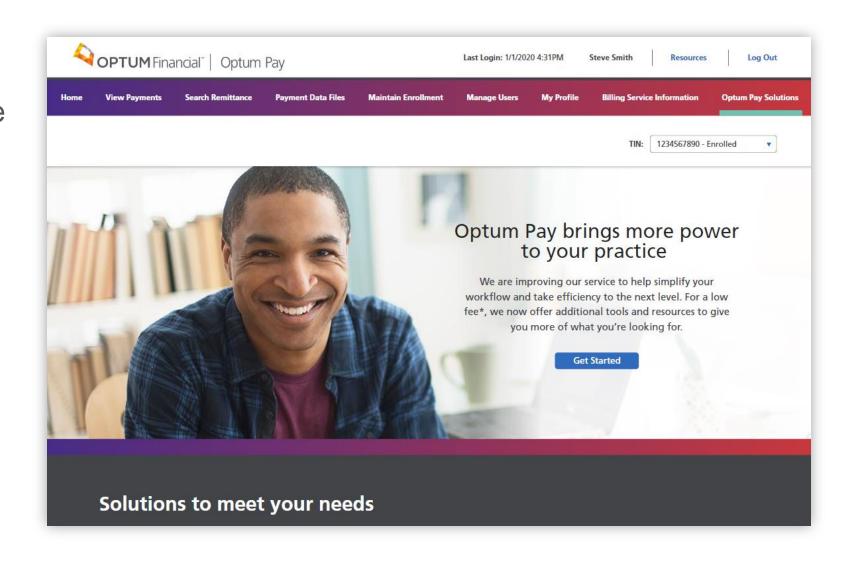
User experience – premium vs. basic



Optum Pay Solutions page – activation process

Optum Pay Solutions tab — this is a new page where the provider can learn more about the Optum Pay features and options.

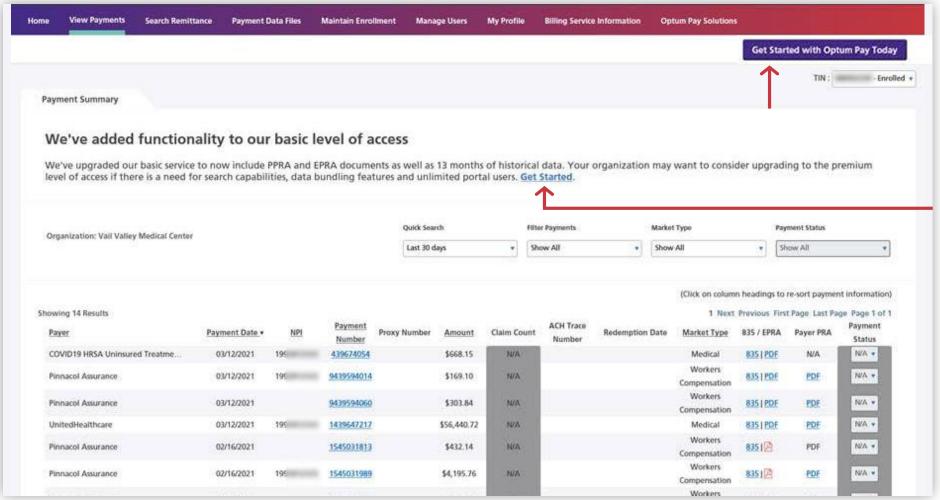
Multiple call outs to 'Get Started' and activate Optum Pay throughout the site will bring the user here.





Activating Optum Pay

Multiple call outs to "Get Started"





Activating Optum Pay

"Get Started"

Anytime the user selects the "Get Started" link from within the portal they will get this pop-up.

Once the user selects an action button at the bottom the pop-up will close, and they will be returned to the page they were on when the link was selected.

Note:

- No, Thanks the TIN remains in the free level.
- I Accept, Activate Premium Services activates the paid portal election for the TIN the Admin is currently viewing*.

Bring more power to your practice

Optum Pay has improved our service to help simplify your workflow and elevate your efficiency. We now offer the following tools and resources to give you more of what you're looking for:

- Multiple years of claim and remittance history (30 days without a paid activation)
- · Search claims to find any of your previous data*
- Unlimited users (you will only have 2 users without a paid activation)
- · Claim sorting and count display*
- Multiple remittance options (you will only have an 835 PDF without a paid activation)
- Data bundling tools*

Optum Pay is a fee-based service and based on the level of portal access you require to reconcile ACH payments, fees may be incurred. The current rate is 0.5% per total ACH payment amount. This is billed monthly and taxes may apply. If your organization is exempt from paying taxes, please email your tax exemption certificate to optumpay_taxexempt@optum.com.

Only administrative-level users are authorized to accept the <u>terms and conditions</u>. By accepting, this TIN will be activated and agrees to participate in our fee-for-service solution. Changes in service levels will be reflected at your next login.

If you choose not to accept the terms and conditions, you will be given access to a limited ACH portal functionality option at no charge. With this option, some access and functionality will be restricted.

*Not available without paid activation

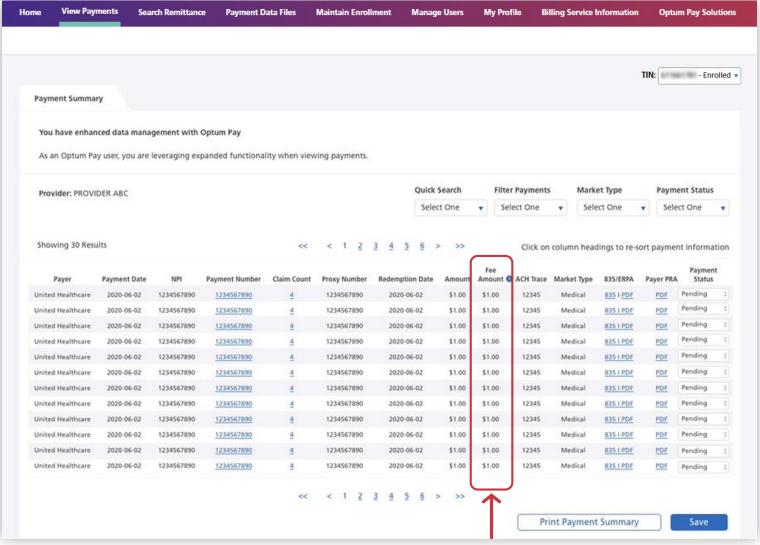
Optum Pay™ Enrollment Agreement Terms and Conditions

No, Thanks

I Accept, Let's Get Started



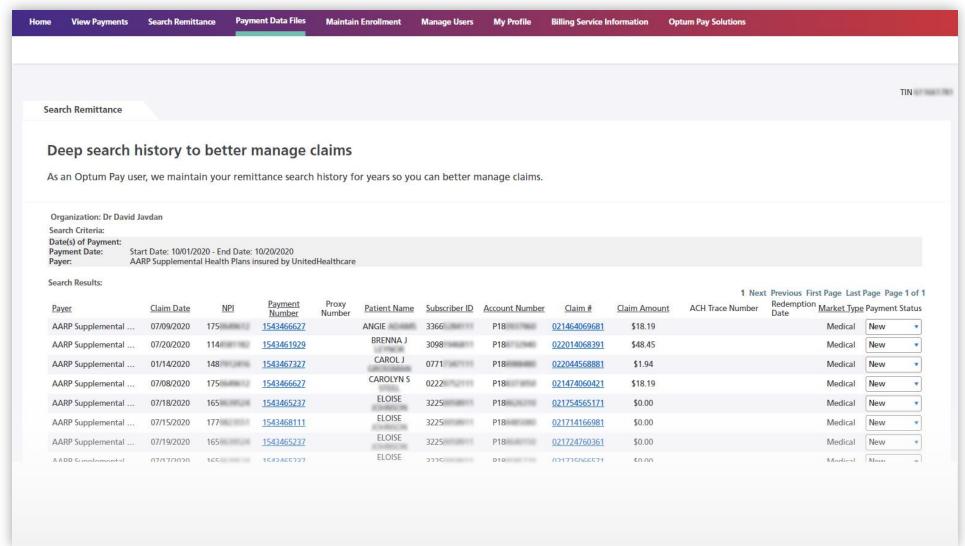
View Payments – Premium access experience



Fee Amount column is only visible with the Premium experience

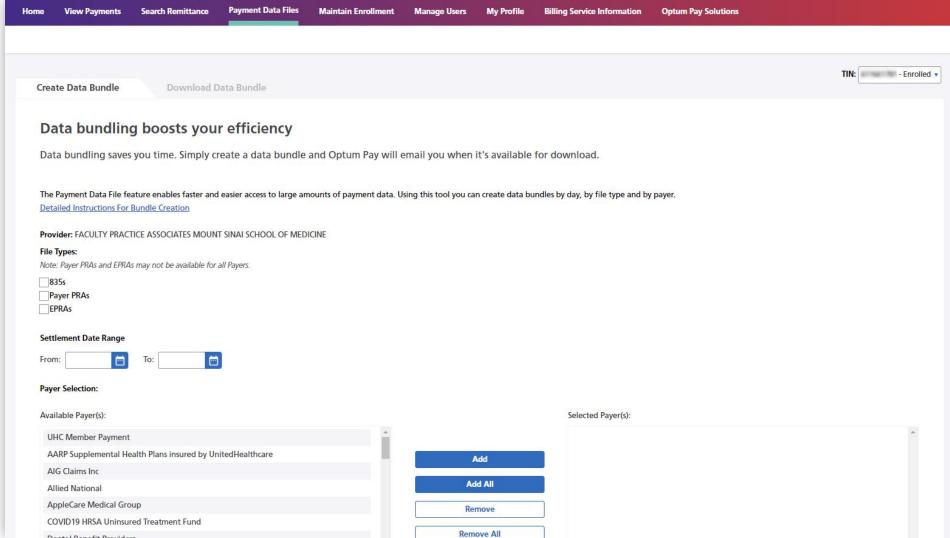


Search Remittance – Premium access experience



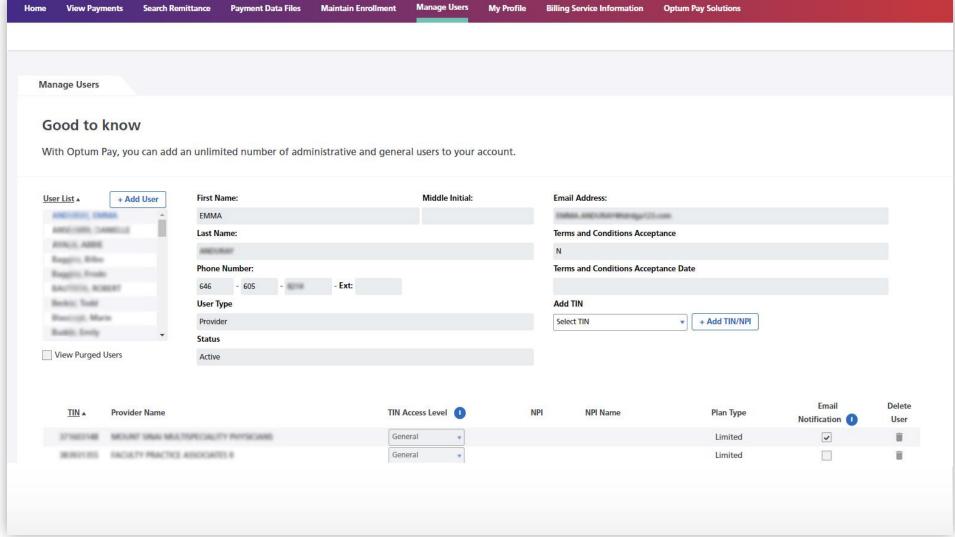


Payment Data Files – Premium access experience





Manage Users – Premium access experience

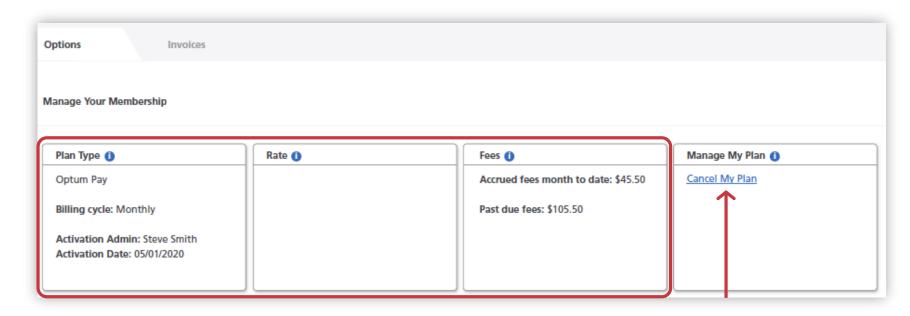




Optum Pay Solutions page – Premium access experience

Information available:

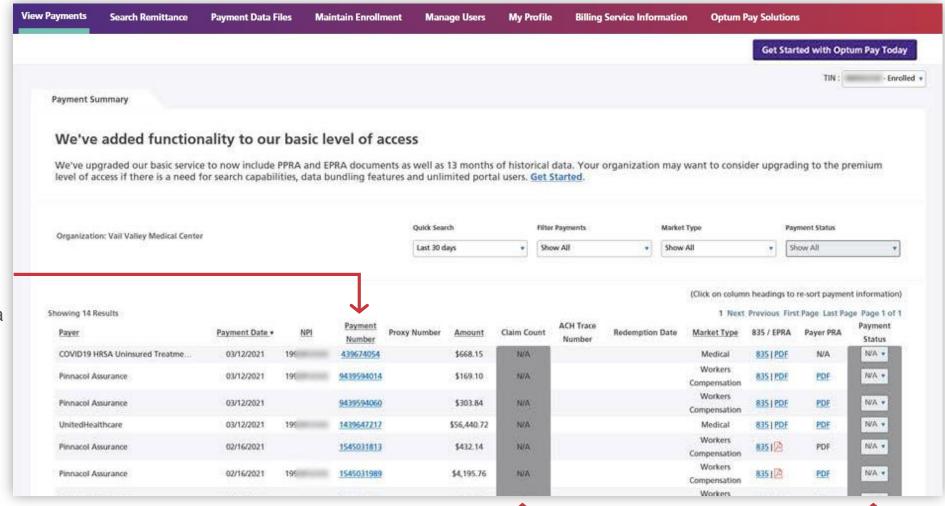
- Billing Cycle
- Informational icons provide basic information about fees and billing
- Accrued fees month to date – displays the total fees accrued during the billing cycle
- Past due fees if applicable



To cancel, the provider can either submit a cancellation form or click here. No fees will be incurred if cancel before April 30, 2021.



View Payments – Basic access experience

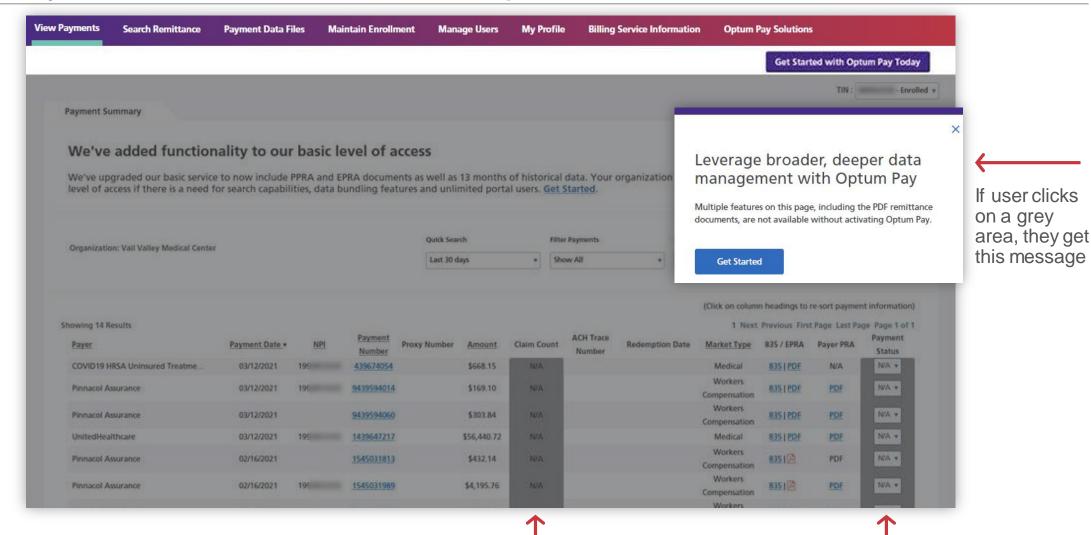


Claim &
Remittance
data is
accessible via
the Payment
Number link



Columns in grey are unavailable

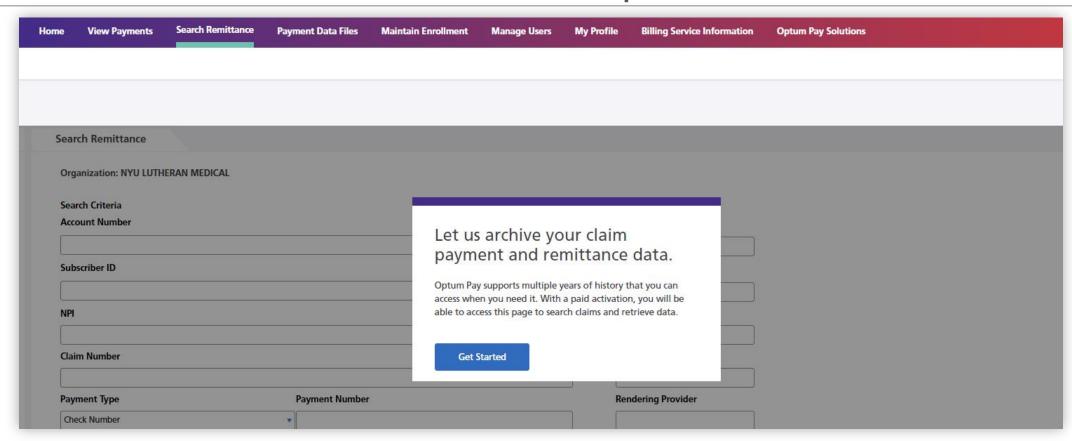
View Payments – Basic access experience





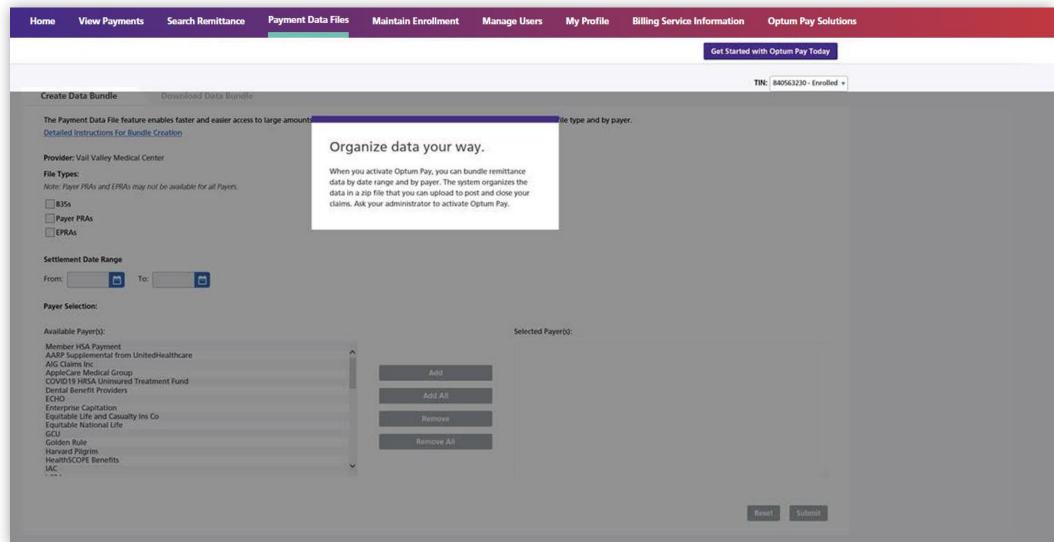
Columns in grey are unavailable

Search Remittance – Basic access experience



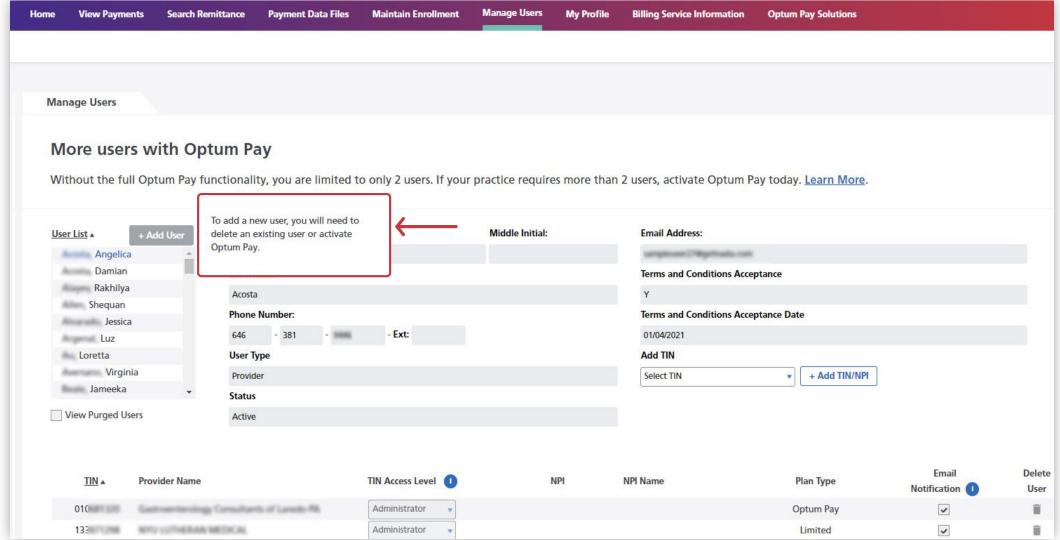


Payment Data Files – Basic access experience





Manage Users – Basic access experience





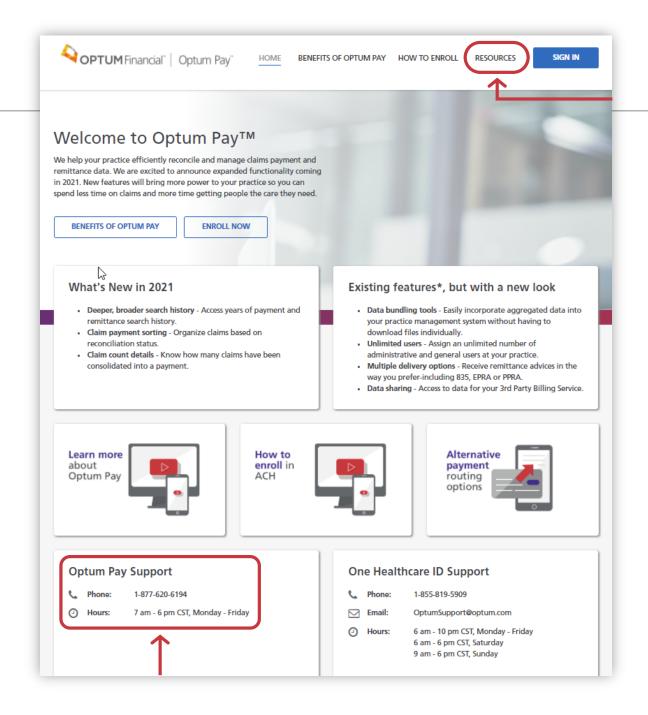
Additional resources

www.providerexpress.com

MA-specific <u>FAQs</u>

www.optum.com/optumpay

- User/enrollment guides
- Videos
- Contact us:
 - Email: optumpay@optum.com
 - Phone: 877-620-6194





Q&A



